



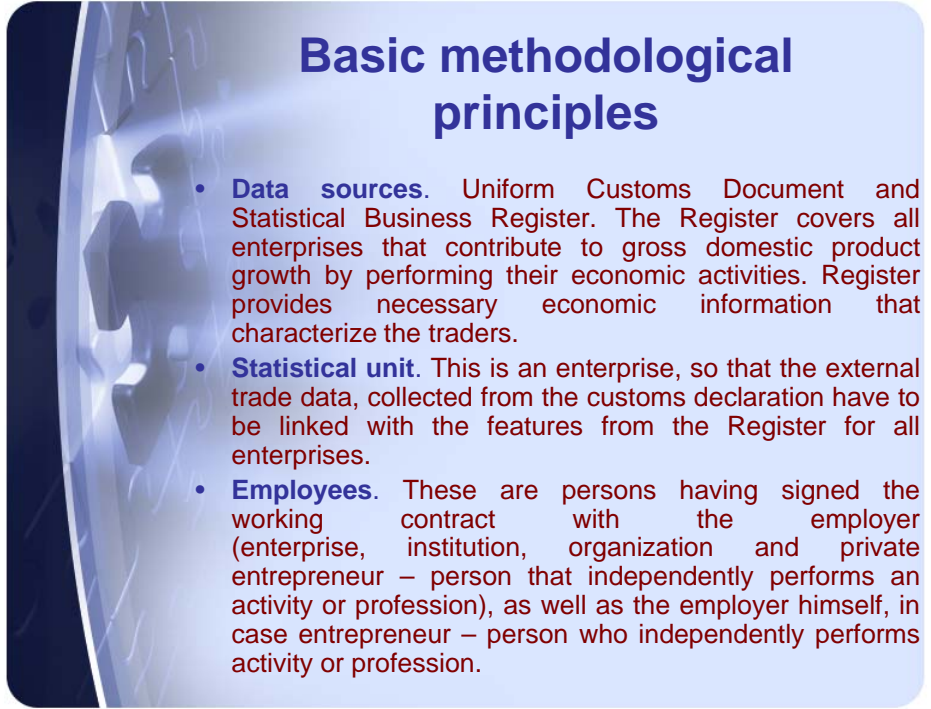
Introduction (continued)

- The methodological basis for calculations of these indicators is presented in the Regulation No 113/2010, published in Official Journal of the European Union, February 9th 2010, and Article 15 of this Regulation relates to collecting the statistical data on external trade, by characteristics of enterprises.
- From 2008 we have started providing the indicators of external trade by enterprises characteristics, based on Eurostat pilot study Standardization Exercise 2008. After carrying out the Pilot Study we followed activities in Eurostat on these matters.
- The paragraph 5 mentioned Regulation presents indicators that are to be collected and they refer to: trade flow, statistical value, partner country, product code, number of enterprises, sector of activity and number of employees.




Introduction (continued)

- Besides the indicators that are collected in the European Union, the Republic of Serbia also gathers additional indicators, adjusted to the requests of domestic users.
- The main objective of the study was to obtain new view on external trade statistics, emphasizing the enterprises' characteristics.



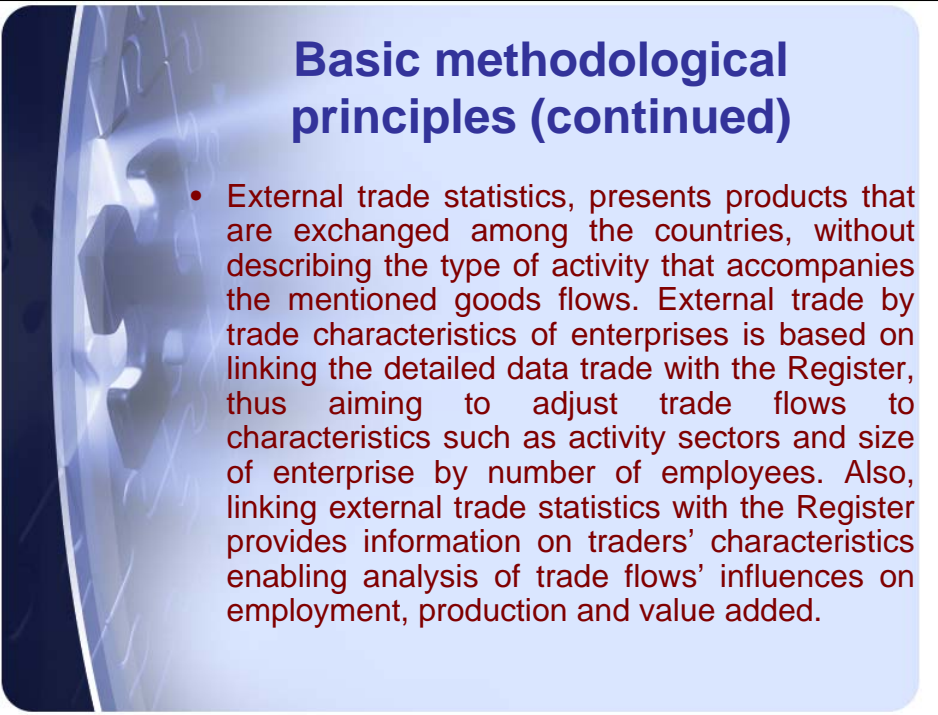
Basic methodological principles

- **Data sources.** Uniform Customs Document and Statistical Business Register. The Register covers all enterprises that contribute to gross domestic product growth by performing their economic activities. Register provides necessary economic information that characterize the traders.
- **Statistical unit.** This is an enterprise, so that the external trade data, collected from the customs declaration have to be linked with the features from the Register for all enterprises.
- **Employees.** These are persons having signed the working contract with the employer (enterprise, institution, organization and private entrepreneur – person that independently performs an activity or profession), as well as the employer himself, in case entrepreneur – person who independently performs activity or profession.



Basic methodological principles (continued)

- Employees are not taken to be the persons whose work is based on service contract related to performing temporary and occasional jobs.
- **Coverage.** These indicators involve all enterprises that in current year performed external trade with abroad. Data on external trade are decreased by exports / imports of physical persons, thus being less than the data on total external trade. Exporters cover manufactures of exported goods, while importers include consumers of imported goods, according to the principle of prevalence. In scope of sectors of CA, unclassified enterprises are those with unknown prevailing activity.



Basic methodological principles (continued)

- External trade statistics, presents products that are exchanged among the countries, without describing the type of activity that accompanies the mentioned goods flows. External trade by trade characteristics of enterprises is based on linking the detailed data trade with the Register, thus aiming to adjust trade flows to characteristics such as activity sectors and size of enterprise by number of employees. Also, linking external trade statistics with the Register provides information on traders' characteristics enabling analysis of trade flows' influences on employment, production and value added.



Indicators that are collected

- Based on main goals and respecting specific characteristics of national economy, we provide the following set of indicators:
- External trade by activity sectors of Classification of Activities and size of enterprises, by number of employees;
- Share of the biggest enterprises in external trade with abroad, by activity sectors (the principle of prevalence);
- Concentration of external trade with abroad by value-classes of enterprises and activity sectors of Classification of activities;
- External trade by number of partner countries and activity sectors;
- External trade with top 20 partner countries, by number of domestic enterprises, by activity sectors;
- Number of enterprises by countries of origin / last known destination and value intervals.

Dissemination

- We publish mentioned indicators in Yearly Bulletin 'External Trade of the Republic of Serbia by Enterprise Characteristics'. This publication consists of two parts. The first part provides the methodological notes, while the second part presents external trade activities by characteristics of enterprises, in the form of tables and charts, including the analysis of the situation in this field of economic activity. Certain tables are presented in full size, while the others are, due to their size, given in shortened version and according to the rank of the selected features. More detailed data regarding each of the tables are available in database and the possibility of combining the features by various categories is also offered. It should be noted that the Bulletin contains the final data for previous year.

Future plans

- To improve the business Registrar in order to better understand the process of globalization.
- To establish new indicators based on improvements in the business register.
- To introduce the indicators by enterprise characteristics and CPA classification.
- To introduce high-technology trade using foreign trade statistics by enterprise characteristics in order to determine one of the elements of competitiveness of Serbian economy.

